



How Much Can You Save Selling For Sale By Owner GoToFSBO.com

HOME PRICE - \$500,000 <i>Seller Fees FSBO, 3% vs 6%</i>	FSBO FSBO Sale No Agent Fee	Flat Fee Sale w/Buyer Agent with 3% Fee	Realtor Sale Listing & Buyer Agent At A 6% Fee
Flat Fee Listing Fee*	\$1,299	\$1,299	\$0
Listing Agent Fee	\$0	\$0	\$15,000
Buyer Agent Fee	\$0	\$15,000	\$15,000
Buyer Agent Admin Fee	\$0	\$399	\$399
Seller Listing/Selling Fees	\$1,299	\$16,698	\$30,399
Seller Closing Costs			
Settlement Fee **	\$695	\$695	\$695
Deed Prep	\$195	\$195	\$195
Termite	\$100	\$100	\$100
Release Fee	\$180	\$180	\$180
Grantor's Tax \$1 per \$1000 or 0.1%	\$500	\$500	\$500
***Congestion Relief Tax \$.20%	\$1,000	\$1,000	1,000
Well and Septic (if you have)	\$150	\$150	\$150
Total Closing Costs****	\$2,820	\$2,820	\$2,820
Total Fees (Listing/Selling/Closing)	\$4,119	\$19,518	\$33,219
SELLER NETS	\$496,081	\$480,682	\$466,981



Grantors Tax Cheat Sheet
\$250,000 = \$250
\$400,000 = \$400
\$500,000 = \$500
\$650,000 = \$650
\$750,000 = \$750
\$1,000,000 = \$1000

Congestion Relief Cheat Sheet
\$250,000 = \$375
\$400,000 = \$600
\$500,000 = \$750
\$650,000 = \$975
\$750,000 = \$1125
\$1,000,000 = \$1500



*Our Flat Fee Programs start at \$299 - \$1299.
 \$1299 is our Full Service Package which includes:
 Our reviewing the offers, countering, negotiations & assisting you all the way to closing day.
 **Based on Buyer using a Title Company
 ***Congestion Relief Tax not in all areas. Check with Title Company.
 ****Above Figures are Approximate
 Other costs based on lending might apply
 (ie: overnight vs wiring of payoffs/closing package deliver fees vs if cash deal, etc.)

